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EXPERIMENTS FIRE

February 11, 1998

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FEDERAL COMMUNICATIONS COMMISSION.

HAND DELIVERY

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, NW Room 222 Washington, DC 20554

Re: Ex Parte Presentation

WT Dkt. No. 97-82

Dear Ms. Salas:

This letter is to notify you that Douglas Smith and I met yesterday with Ari Fitzgerald, Legal Advisor to Chairman Kennard. During the meeting, Omnipoint presented its position on the C Block debt restructuring reconsideration proceeding, focusing on the attached materials.

An original and one copy of this letter is transmitted herewith for inclusion in the above-referenced docket. Any questions regarding this matter may be directed to the undersigned counsel.

Sincerely,

Teresa S. Werner

Terrie Werner

Enclosures

cc: Ari Fitzgerald, Legal Advisor, Office of Chairman Kennard

No. of Copies rec'd OF 1

- The "Prepay" Option is Actually a "Banking of Deposits" Option that Discriminates Against All Bidders But One.
- Only NextWave Can Use This "Banking of Deposits" Option.
- Out of the 89 C-Block Licensees, Only NextWave Has Enough Deposits Across Multiple MTAs to Buy Out the Spectrum in Major Markets.
- Mathematically, Only 8 Other Licensees Out of the 89 Could Even Theoretically
 Use the "Banking of the Deposits" Aspect of the "Prepay" Option.
 BUT NONE OF THESE 8 BIDDERS WILL USE THIS OPTION,
 BECAUSE THEY WOULD HAVE TO GIVE UP ALL THEIR PRIMARY
 MARKETS TO BUY ONE, SMALL, BTA.
- Unlike Amnesty and Disaggregation, Which Return Either All 30Mhz or 15Mhz in Every Market, the "Banking of Deposits" Option Means NextWave Alone Chooses Which Markets Never Have <u>Any Spectrum Returned for Re-Auction</u>.
- The Fate of GSM as a National Standard Will Be Controlled By the One Company NextWave That is Financed By the Primary Backers of CDMA.

CASE 1

Chase Tele	ecom. Total	Net Bid \$175,090,520		Deposit Credit Available for Prepay \$12,256,336			Net Bid	POPS	Wa: Dol	sted Deposit lars
CHASE WOU	ILD HAVE TO TURN IN ALI	L ITS PRIMARY MAF	RKETS		IN ORDER TO	BUY ONE B	TA:			
Atlanta	Chattanooga	\$15,966,000	547,227	\$1,117,620	Birmingham Flo	rence AL	\$2,997,149	183,342	\$	(9,349,102)
	Knoxville, Kingsport,									
Knoxville	Middlesboro	\$34,071,678	1,874,924	\$2,385,017						
	Memphis, Jackson,									
Memphis-Jacks	son Dyersburgh	\$56,448,417	1,883,830	\$3,951,389						
	Nashville, Clarksville,									
Nashville	Cookeville.	\$65,607,276	2,035,137	\$4,592,509						
Subtotal		\$172,093,371	6,341,118	\$12,046,536	Subtotal		\$2,997,149	183,342	\$	(9,349,102)

Page 1 of 9

NOTE: Chase has publicly stated that it plans to use the FCC's Disaggregation Option.

		Net Bid	POPS	Deposit Credit Available for Prepay			Net Bid	POPS	Wasted Deposit Dollars
Americali li	nternational Total	\$32,365,628	2,151,587	\$2,265,594					
AMERICALL !	WOULD HAVE TO TURN IN	ALL ITS PRIMARY	MARKETS		IN ORDER	TO BUY ONE B	ГА:		
Pittsburgh	Wheeling, Steubenville	\$3,246,000	354,807	\$227,220	Cleveland	East Liverpool	\$585,038	112,955	\$ (1,698,108)
Alaska	Anchorage, Fairbanks	\$5,484,750	565,615	\$383,933					
Portland	Medford, Roseburg	\$5,943,750	353,179	\$416,063					
San Antonio	Corpus Christi, Laredo	\$17,106,091	765,031	\$1,197,426					
Subtotal		\$31,780,591	2,038,632	\$2,224,641	Subtotal		\$585,038	112,955	\$ (1,698,108)

NOTE: As with Chase, Americall has publicly stated that it plans to use the FCC's Disaggregation Option.

Savannah	Independent PCS C	Net Bid \$13,644,001	POPS 679,578	Deposit Credit Available for Prepay \$955,080		Net Bid	POPS	Wasted Do Dollars	eposit
SAVANNAH	WOULD HAVE TO TURN IN	ITS PRIMARY MARI	KET		IN ORDER TO BUY ONE	BTA:			
Atlanta	Augusta	\$13,067,250	569,584	\$914,708	Jacksonville Waycross	\$576,751	109,994	\$ (39	5,632)
Subtotal	-	\$13,067,250	569,584	\$914,708	Subtotal	\$576,751	109,994	\$ (39	5,632)

Kansas Pe	; ersonal Communicat	Net Bid \$9,698,251	POPS 429,50'	Deposit Credit Available for Prepay 7 \$678,878			Net Bid	POPS	Was Doll	ted Deposit ars
KANSAS PER	RSONAL WOULD HAVE TO Topeka, Emporia	TURN IN ALL ITS I \$9,257,251	PRIMARY MA 304,010		IN ORDEF Wichita	R TO BUY ONE E	STA: \$441,000	125,497	\$	(251,108)
Subtotal	ropona, Disposia	\$9,257,251	304,010	, ,	Subtotal		\$441,000	125,497		(251,108)

ROBERTS-	ROBERTS & ASSO	Net Bid \$7,669,500	POPS 784,648	Deposit Credit Available for Prepay \$536,865		Net Bid	POPS	Wasted Deposit Dollars
ROBERTS-RO	BERTS WOULD HAVE TO	TURN IN ALL ITS P	RIMARY MA	RKETS	IN ORDER TO BUY ONE	BTA:		
St. Louis	Cape Girardeua, Quincy,							
	Jeff. City, Rolla, and							
	West Plains	\$7,224,000	695,274	\$505,680	Kansas City Sedalia	\$445,500	89,374	\$ (104,730)
Subtotal		\$7,224,000	695,274	\$505,680	Subtotal	\$445,500	89,374	\$ (104,730)

Northern l	Michigan PCS Consort	Net Bid \$4,612,481	POPS 371,697	Deposit Credit Available for Prepay \$322,874		Net Bid	POPS	Wasted Deposit Dollars
N, MICHIGAN	N WOULD HAVE TO TURN IN	ALL ITS PRIMAR	Y MARKETS		IN ORDER TO BUY ONE B	TA:		
Detroit	Alpena, Sault Ste.					****	22.154	A (400 400)
	Marie, MI	\$1,404,750	120,019	\$98,333	Minneapolis- Ironwood, MI	\$198,356	33,156	\$ (130,468)
Milwaukee	Marquette, Escanaba,							
	Houghton, and Iron							
	Mountain	\$3,009,375	218,522	\$210,656				
Subtotal		\$4,414,125	338,541	\$308,989	Subtotal	\$198,356	33,156	\$ (130,468)

Denosit

CASE 7
THE GABELLI GROUP

7A. Southe	east Wireless Total	Net Bid \$41,261,255	POPS 1,703,700	Credit Available for Prepay \$2,888,288		Net Bid	POPS	Wasted Deposit Dollars
	WOULD HAVE TO TURN	•		4 2,000,200	IN ORDER TO BUY O	NE BTA:		
	fo Danville, Lynchburg Tallahase, and	\$12,678,755	329,944	\$887,513	Atlanta Rome , D.		232,674	\$ (167,438)
Jacksonville	Panama City	\$25,777,501	1,141,082	\$1,804,425				
Subtotal		\$38,456,255	1,471,026	\$2,691,938	Subtotal	\$2,805,000	232,674	\$ (167,438)
		Net Bid	POPS	Deposit Credit Available for Prepay		Net Bid	POPS	Wasted Deposit Dollars
7B High Co	untry TOTAL	\$13,772,250	1,053,330	\$964,058				
HIGH COUNTI	RY WOULD HAVE TO TUR	RN IN ALL ITS PRIMA	ARY MARKET	rs	IN ORDER TO BUY ON	NE BTA:		
Denver	Casper, Cheyenne	\$5,216,250	258,572	\$365,138	El Paso-Albu Carlsbad	\$521,250	316,613	\$ (458,445)
Salt Lake City	Idaho Falls, Twin							
	Falls, Pocatello	\$8,034,750	478,145	\$ 562,433				
Subtotal		\$13,251,000	736,717	\$927,570	Subtotal	\$521,250	316,613	\$ (458,445)

7C Fortunet Wireless;TOTAL	Net Bid \$61,531,500	POPS 3,198,912	Deposit Credit Available for Prepay \$4,307,205			Net Bid	POPS	Was Doll	ted Deposit
FORTUNET WOULD HAVE!TO TURN IN	ALL ITS PRIMARY I	MARKETS		IN ORDER	TO BUY ONE	BTA:			
New York Hartford	\$51,321,750	1,108,582	\$3,592,523	Milwaukee	Marinette	\$1,604,250	67,430	\$	(2,751,083)
Minneapolis-St. P Mankato, Rochester	\$8,605,500	490,874	\$602,385						
Subtotal	\$59,927,250	1,599,456	\$4,194,908	Subtotal		\$1,604,250	67,430	\$	(2,751,083)

		Net Bid	POPS	Deposit Credit Available for Prepay			Net Bid	POPS		sted Deposit lars
7D Gabelli-A	er Force Total	\$87,336,004	2,975,991	\$6,113,520						
AER FORCE W	OULD HAVE TO TURN I	NALL ITS PRIMARY	MARKETS		IN ORDER	TO BUY TWO	BTAs:			
Dallas-Ft. Worth	Waco	\$5,889,750	291,426	\$412,283	Portland	Bend	\$1,666,500	136,025	5	
Washington-Balti	i Salisbury,									
	Cumberland,									
	Fredicksburg	\$13,517,254	471,562	\$946,208	Wichita	Salina, KS	\$1,200,750	144,827	7 \$	(1,973,798)
Tampa-St. Peters	Daytona, Ocala	\$24,115,500	710,926	\$1,688,085			•			
Des Moines- Qua	Des Moines,									
	Davenport, Dubuque,									
	Iowa City	\$40,946,250	1,502,077	\$2,866,238						
Subtotal		\$84,468,754	2,213,003	\$4,554,323	Subtotal		\$2,867,250	280,852	2 \$	(1,973,798)

CASE 8

CLEARCOM TO CLEARCOM W San Francisco-	OTAL , ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	Net Bid \$344,293,125 ALL ITS PRIMARY	POPS 9,618,136	Deposit Credit Available for Prepay \$24,100,519	IN ORDER TO BUY ONE BI	Net Bid	POPS	Wasted Deposit Dollars
_ ,	Fresno, Reno, Modesto,							
	Visalie, Redding,							
	Merced, Eureka	\$105,735,525	3,091,444	\$7,401,487	Spokane-Billi Lewiston	\$537,075	125,919.00	\$ (23,579,556)
Puerto Rico-U.S.	San Juan, Mayaguez	\$114,087,900	3,262,534	\$7,986,153	•			
Salt Lake City	Salt Lake, Boise, Provo,							
	Logan	\$96,991,050	2,490,982	\$6,789,374				
Los Angeles-San	Bakersfield	\$26,941,575	647,257	\$1,885,910				
Subtotal		\$343,756,050	9,492,217	\$24,062,924	Subtotal	\$26,941,575	\$647,257	\$ (23,579,556)

NOTE: Clearcom has publicly stated that it plans to use the FCC's Disaggregation Option.

Interest Costs Under Disaggregation

								
		<u> </u>	Orig	jinal C Block St	ructure		Disaggr	egation
							Ongoing	Ongoing
						Annual	Quarterly	Annual
						Interest	Interest	Interest
BTA Market	1997 pops	Net Bid	\$/Pop	Deposit	Debt	Expense	Expense	
	оо. роро	1101 514	Ψ/1 ΟΡ	Осрози	Debt	Lxperise	Lxpense	Expense
Clearcom								
M002 - Los Angeles	647,257	26,941,575	41.62	2,694,158	24,247,418	1,576,082	197,010	788,041
M004 - San Francisco	3,091,444	105,735,525	34.20	10,573,553	95,161,973	6,185,528	773,191	3,092,764
M025 - Puerto Rico	3,770,362	114,087,900	30.26	11,408,790	102,679,110	6,674,142	834,268	3,337,071
M036 - Salt Lake City	2,490,982	96,991,050	38.94	9,699,105	87,291,945	5,673,976	709,247	2,836,988
M042 - Spokane	125,919	537,075	4.27	53,708	483,368	31,419	3,927	15,709
Clearcom Total	10,125,964	344,293,125	34.00	34,429,313	309,863,813	20,141,148	2,517,643	10,070,574
Chase Telecommunications								
M011 - Atlanta	547,227	15,966,000	29.18	1,596,600	14,369,400	934,011	116.751	467,006
M028 - Memphis	1,883,830	56,448,417	29.96	5,644,842	50,803,575	3,302,232	412,779	1,651,116
M029 - Birmingham	183,342	2,997,149	16.35	299,715	2,697,434	175,333	21,917	87.667
M043 - Nashville	2.035,137	65,607,276	32.24	6,560,728	59,046,548	3,838,026	479,753	1,919,013
M044 - Knoxville	1,874,924	34,071,678	18.17	3,407,168	30,664,510	1,993,193	249,149	996,597
Chase Telecom Total	6,524,460	175,090,520	26.84	17,509,052	157,581,468	10,242,795	1,280,349	5,121,398
Onace relocom roun	0,021,100	,,		,000,002	101,001,400	10,242,100	1,200,040	0,121,330
Urban Communicators PCS								
M006 - Charlotte	3,445,803	74,622,750	21.66	7,462,275	67,160,475	4,365,431	545,679	2,182,715
Urban Communicators PCS	3,445,803	74,622,750	21.66	7,462,275	67,160,475	4,365,431	545,679	2,182,715
Alpine PCS.								
M002 - Los Angeles	628,147	29,091,750	46.31	2,909,175	26,182,575	1,701,867	212,733	850.934
M008 - Boston	227,963	9,000,000	39.48	900,000	8,100,000	526,500	65,813	263,250
Alpine PCS Total	856,110	38,091,750	44.49	3,809,175	34,282,575	2,228,367	278,546	1,114,184
7.101.00								.,,
Americal International								
M016 - Cleveland	112,955	585,038	5.18	58,504	526,534	34,225	4,278	17,112
M021 - Pittsburgh	354,807	3,246,000	9.15	324,600	2,921,400	189,891	23,736	94,946
M030 - Portland	353,179	5,943,750	16.83	594,375	5,349,375	347,709	43,464	173,855
M033 - San Antonio	765,031	17,106,091	22.36	1,710,609	15,395,482	1,000,706	125,088	500,353
M049 - Alaska	565,615	5,484,750	9.70	548,475	4,936,275	320,858	40,107	160,429
Americall Int'l Total	2,151,587	32,365,628	15.04	3,236,563	29,129,065	1,893,389	236,674	946,695